

The Ops & IT Due Diligence Checklist

Uncover hidden risks. Validate growth potential. Build value creation plans that hold up post-close.



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Beyond the Numbers: What Deal Teams Overlook in Diligence

Most deal teams don't miss the numbers, they miss what's behind them.

Financial diligence tells part of the story. But operational and technology gaps often define whether an investment achieves its growth plan or stalls post-close.

In a market defined by tight timelines, high valuations, and complex roll-ups, speed alone isn't enough. Diligence must connect people, processes, and systems to reveal scalability limits, integration risks, and hidden value creation opportunities.

That's where TriVista's operator-led approach makes the difference, giving investors the clarity to move fast and confidently.



**Speed, scalability, and
integration of Ops + IT are
now essential to diligence.**

The Ops & IT Due Diligence Checklist

Key areas and questions every deal team should ask before the close


Focus Area	Critical Questions	Why It Matters
Leadership & Organizational Fit	Does the management team have the skills and capacity to scale? Are the right people in the right roles? Where are the gaps in middle management or functional expertise?	Leadership depth determines whether growth plans are realistic.
Operational Capacity & Scalability	Can current facilities, equipment, and processes handle growth or roll-ups? Are bottlenecks known and managed?	Hidden capacity constraints can choke margin expansion.
IT Enablement & Integration	Do systems enable, not constrain, the strategy? Are ERP/CRM platforms scalable and supported?	Misaligned systems slow integration and data visibility.
Customer & Supply Chain Resilience	How exposed is the business to tariffs, single-source suppliers, or long lead times? Are quality issues tracked and resolved?	Disruption risk translates directly into working-capital strain.
Cybersecurity & Data Risk	What safeguards protect customer and proprietary data? How vulnerable is the company to operational disruption?	Data loss or downtime erodes trust — and valuation.
Working Capital Efficiency	How much cash can be freed without harming operations?	Inefficient inventory and receivables hide untapped liquidity.
Regulatory & Compliance Risks	Are safety, environmental, or labor issues proactively managed?	Compliance gaps can derail transactions or delay growth.
Roll-Up & Integration Playbooks	Does the company have an integration manager and post-close governance structure?	A playbook-ready platform accelerates synergy capture.

Case Studies: Turning Diligence into Value Creation

In one representative engagement, TriVista identified \$2.5 million in EBITDA expansion and \$7.5 million in working capital improvements for a \$100 million transaction.

TriVista has supported hundreds of investors with operational and IT diligence to uncover risks and create value creation roadmaps.

[Read more case studies >](#)



Operational and IT due diligence helps investors move quickly and confidently by evaluating operations and IT, uncovering value creation opportunities, and building a roadmap for growth.

Why TriVista

Practitioner-Led. Pragmatic. Proven.

Unlike firms that assess operations and IT separately, TriVista evaluates how they work together to sustain growth, mitigate risk, and deliver EBITDA expansion.

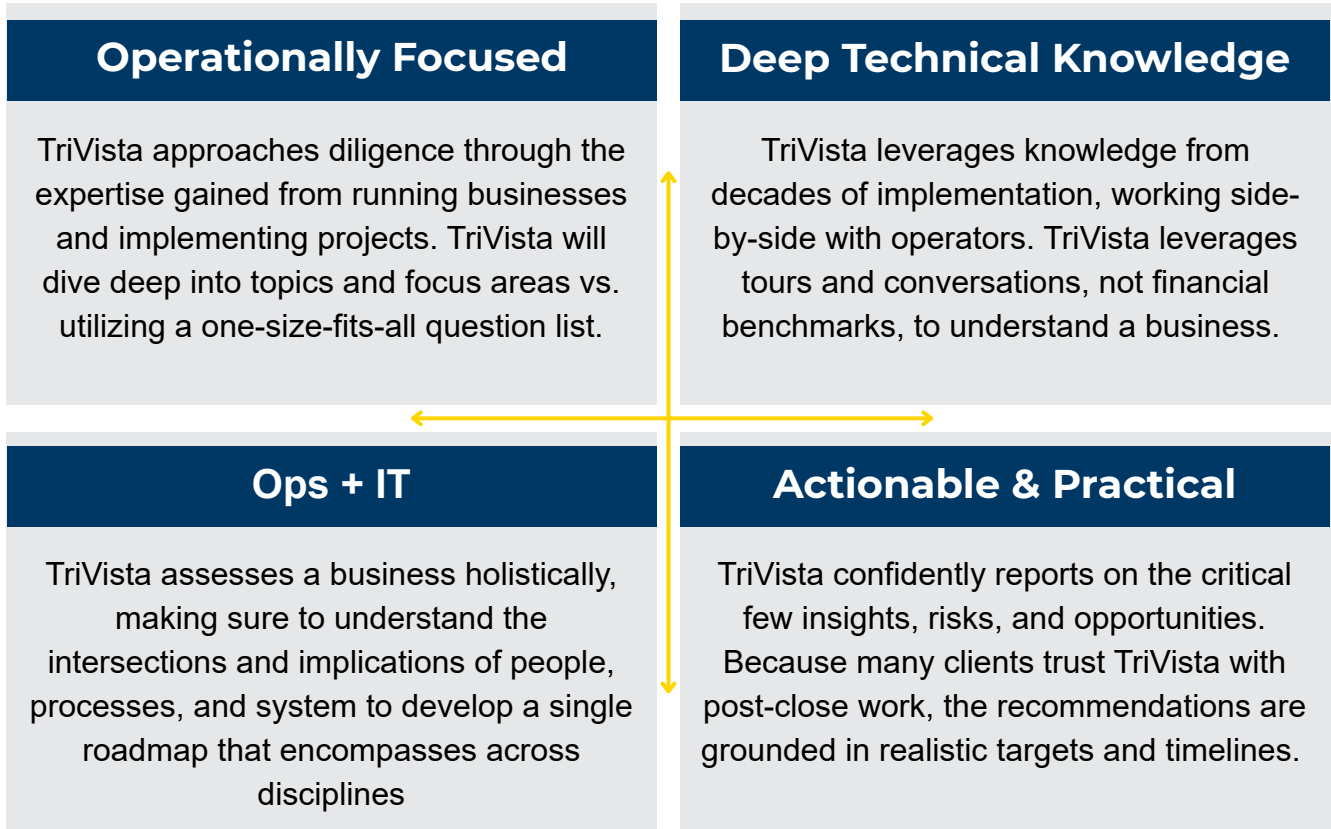
What Sets Us Apart:

- Practitioner-led teams with real operating experience
- Speed and flexibility aligned to deal timelines
- Holistic people–process–systems lens
- Actionable roadmaps grounded in realistic targets

When diligence gets compressed, rigor matters most. TriVista helps investors move quickly without overlooking what matters.

Quality of Ops™ & IT Methodology

TriVista pioneered the Quality of Ops™ framework nearly 20 years ago and has been the industry gold standard ever since. TriVista leverages functional expertise, grounded in hands-on experience with a shop-floor approach.



Key Functional Areas

- Leadership & organizational capability
- Supply chain & sourcing resilience
- Manufacturing & operational performance
- Sales, Inventory & Operations Planning (SIOP)
- Capital expenditure (CapEx) planning & requirements
- Integrated Operations + IT enablement
- Business system
- IT infrastructure
- Cybersecurity
- ESG, compliance, and risk management
- Integration and cost synergies



Conclusion

The need for robust due diligence has never been greater. TriVista's Quality of Ops™ and IT due diligence methodology equips investors with the operational and IT insights they need to move quickly and confidently, mitigating risks while identifying tangible value creation opportunities. Whether assessing a standalone company or a roll-up platform, TriVista provides the clarity and roadmap investors need to succeed.

For more information, contact our
Transaction Advisory Leadership Team

Contact us >

Gavin Fielden

Managing Director

gavin.fielden@trivista.com

Kevin Havel

Principal

kevin.havel@trivista.com

Rick Kueller

Principal

rick.kueller@trivista.com

Ryan Wuttke

Principal

ryan.wuttke@trivista.com



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About TriVista

TriVista is an operations, IT, and supply chain consulting firm that provides operational and IT due diligence to private equity firms, and performance improvement support to operating companies. As private equity's leading advisory firm, we've partnered with the world's top investors and executive leadership teams to transform businesses and drive enterprise value. Learn more at trivista.com.